# Tire and Rubber Association Winter Tires October 25<sup>th</sup>, 2016



Tire and Rubber Association of Canada L'Association canadienne du pneu et du caoutchouc





# **METHODOLOGY**

# QUANTITATIVE RESEARCH INSTRUMENT

A survey of 1518 Canadians was completed online between October 17<sup>th</sup> to October 20<sup>th</sup> 2016 using Leger's online panel, *LegerWeb*.

A probability sample of the same size would yield a margin of error of  $\pm$ .

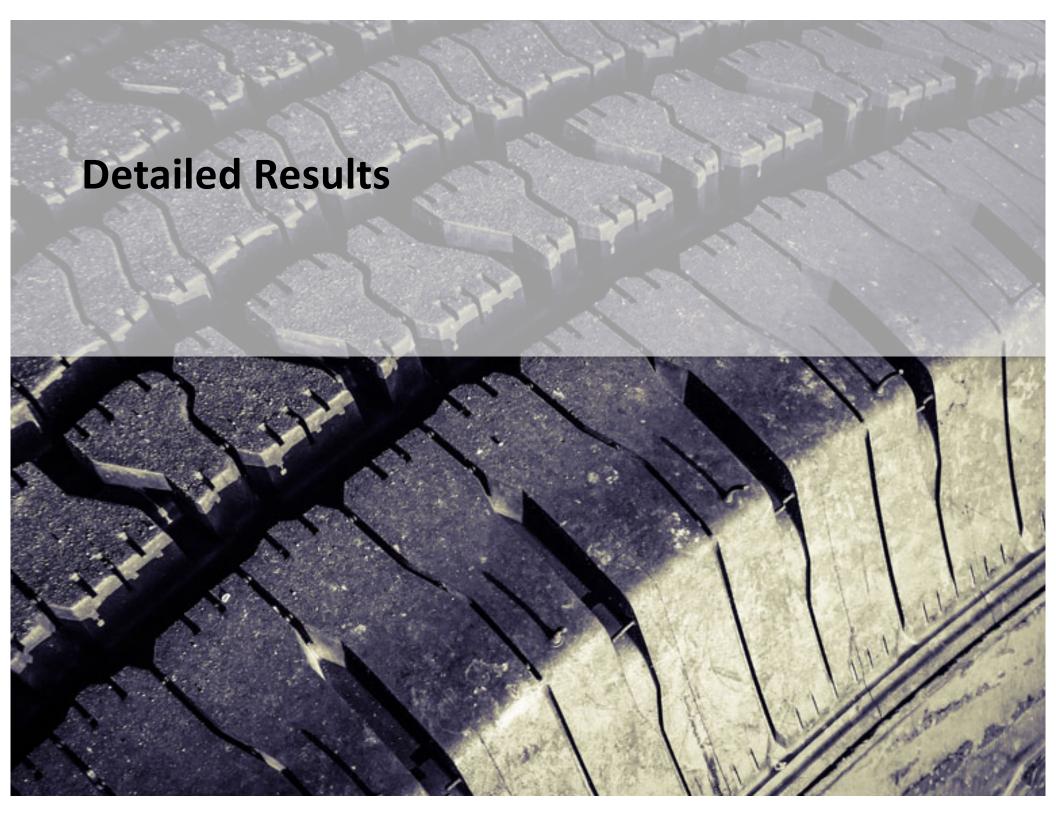
#### **ABOUT LEGER'S ONLINE PANEL**

Leger's online panel has approximately 475,000 members nationally – with between 10,000 and 20,000 new members added each month, and has a retention rate of 90%.

#### **QUALITY CONTROL**

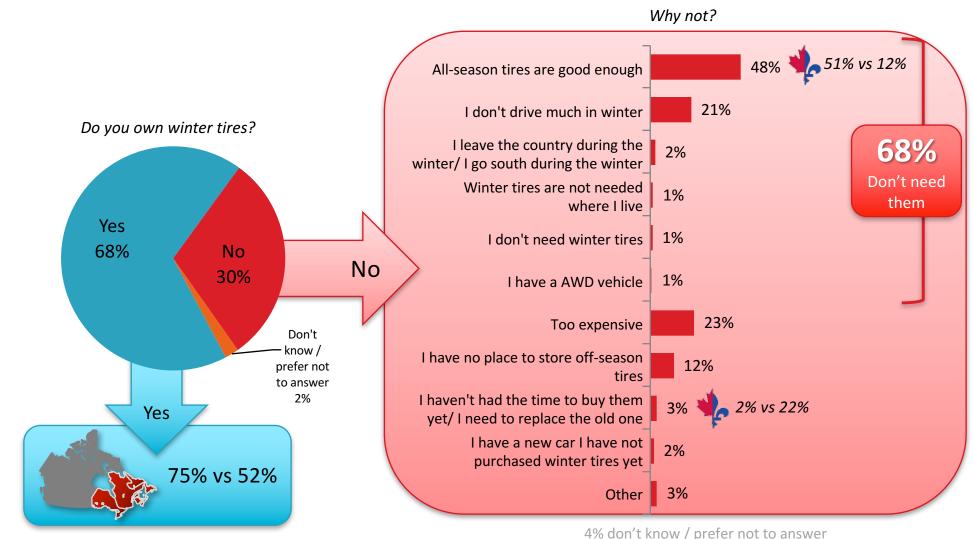
Stringent quality assurance measures allow Leger to achieve the high-quality standards set by the company. As a result, its methods of data collection and storage outperform the norms set by WAPOR (The World Association for Public Opinion Research). These measures are applied at every stage of the project: from data collection to processing, through to analysis. We aim to answer our clients' needs with honesty, total confidentiality, and integrity.





### **OWNING WINTER TIRES**

Roughly two-thirds (68%) of Canadians own winter tires, while three-in-ten (30%) do not. Eastern Canadians are significantly more likely than western Canadians to own winter tires (75% vs 52%). Among Canadians who own a car, but not winter tires, two-thirds (68%) do not need them, with half (48%) believing all-season tires are good enough and one-quarter (23%) believing winter tires are too expensive.





#### THE **RESEARCH INTELLIGENCE** GROUP

## OWNING WINTER TIRES – PROVINCIAL BREAKDOWN

#### Do you own winter tires?

	Total	Atlantic provinces	Quebec	Ontario	MB/ SK	Alberta	British Columbia
Yes	68%	82%	89%	66%	50%	56%	50%
No	30%	17%	11%	33%	47%	41%	48%
I don't know / prefer not to answer	2%	2%	<1%	2%	4%	4%	2%



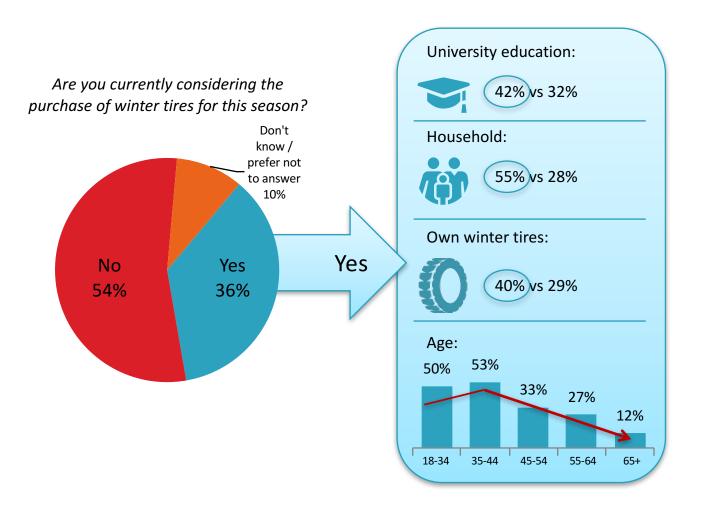
## OWNING WINTER TIRES – PROVINCIAL BREAKDOWN

Why not?

	Total	Atlantic provinces	Quebec	Ontario	MB/ SK	Alberta	British Columbia
NOT NECESSARY/NEEDED (NET)	68%	57%	31%	65%	70%	90%	76%
All-season tires are good enough	48%	19%	12%	39%	64%	76%	58%
I don't drive much in winter	21%	40%	13%	27%	10%	16%	18%
I leave the country during the winter/ I go south during the winter	2%	-	7%	1%	1%	9%	-
Winter tires are not needed where I live	1%	-	-	1%	-	-	5%
I don't need winter tires	1%	3%	-	1%	-	2%	1%
I have a AWD vehicle	1%	-	_	1%	-	-	2%
Too expensive	23%	5%	10%	26%	29%	22%	25%
I have no place to store off-season tires	12%	36%	5%	11%	15%	12%	11%
I haven't had the time to buy them yet/ I need to replace the old one	3%	9%	22%	1%	3%	-	2%
I have a new car I have not purchased winter tires yet	2%	-	12%	1%	1%	-	1%
Other	3%	-	2%	5%	-	5%	3%
Don't know / prefer not to answer	4%	-	17%	5%	-	-	3%



### **OWNING WINTER TIRES**



More than one-third (36%) of Canadians are currently considering purchasing winter tires for the upcoming winter season. Canadians with a university education (vs high school / college), households with children under 18 (vs no children under 18), owning winter tires (vs not owning winter tires), and younger Canadians are significantly more likely to consider purchasing winter tires for this upcoming season.



Significantly higher university degree



Significantly higher households with children under 18



Significantly higher owning winter tires



## OWNING WINTER TIRES – PROVINCIAL BREAKDOWN

Are you currently considering the purchase of winter tires for this season?

	Total	Atlantic provinces	Quebec	Ontario	MB/ SK	Alberta	British Columbia
Yes	36%	46%	38%	37%	35%	28%	31%
No	54%	47%	54%	53%	49%	63%	56%
I don't know / prefer not to answer	10%	7%	8%	9%	16%	8%	13%





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